

February 4, 2010  
Southeast Area FMCA Annual Meeting  
Hernando County Airport, Brooksville, FL 34604

<b>PRESENT:</b>	Tom Eller, SEA National Vice President & SEA President	F189521
	Bewick Murray, SEA Senior Vice President	F256653
	Steve Hultberg, SEA North Regional Vice President	F134617
	Conrad Kleinpeter, SEA West Regional Vice President	F823752
	Joe Gallagher, SEA Florida Regional Vice President	F235083
	Ralph Marino, SEA Florida Regional Vice President	F111272
	Carl Seale, SEA Secretary	F129709
	Tom Mosson, SEA Treasurer	F56464
	Charles Schrenkel, Past SEA President & National President	F140050

<b>ABSENT:</b>	Carol Luetjen, SEA Florida Regional Vice President	F213470
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President Tom Eller opened the meeting at 1:01 p.m. with the pledge of allegiance led by Ralph Marino, followed by a prayer by Tom Eller.

The previous minutes were read by the SEA Secretary, Carl Seale. Don Mitchell made a motion to accept the minutes as read seconded by Joe Gallagher. Minutes were accepted as read and will be placed on file.

**Treasurer's Report:** Tom Mosson gave a report as of December 31, 2009. Total cash and certificates of deposit were \$84,259.00. Ralph Marino made a motion to accept the treasurer's report seconded by Steve Hultberg. Motion carried and treasurer's report was accepted and will be placed on file.

President Tom informed the attendees of the financial state of SEA. Major expenses of the annual rally are (1) entertainment tent, \$50,000.00 (2) vendor tent, \$52,000.00. We cannot show a profit at the annual rally as long as we pay those kind of expenses.

This is the year we renegotiate the contract for the airport. The airport has recommended to the airport commission that they renew the contract at the same rate as we currently have. The airport wants us to stay here and we want to stay here.

Registrations for family coaches for this year is 1334. We even had a reservation this morning.

The Tourist Development Council is planning a "Brooksville Bash" next year, which will replace one night of entertainment. We may be able to save some money on the entertainment as a result of this.

This year we got a group of volunteers to augment a few paid EMT that will provide 24 hour per day EMT care and we pay less than \$1,400.00 vs. over \$4,000.00 last year. The volunteers wanted to support our rally and they stay overnight in the trailer we provide. We did put out buckets for donations to their organization.

Dairy Queen came out about a month ago and said they wanted to purchase a booth for our rally. Last year we paid \$1,100.00 for the ice cream social. Dairy Queen said they would supply the ice cream for nothing and still take a booth. Dairy Queen rules direct that monies made from the booth must go to charity.

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President Tom reiterated the need to think outside the box about how to cut back on expenses so we don't continue to lose money on the SEA Rally.

There was a question and answer period.

The next seminar group was coming into the tent so George Schipper made a motion that we adjourn. Seconded by Joe Gallagher.

Meeting adjourned.

Respectfully Submitted,

Carl Seale, F129709  
SEA Secretary